

博通發給客戶的通知說明：博通公司已經與VMware達成了收購的協議

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We're reaching out today with an update on Broadcom's strategy to build the world's leading infrastructure technology company. We just announced that Broadcom has entered into an agreement to acquire VMware, a leading innovator in enterprise software that pioneered virtualization technology. This transaction will add significant scale to our software business and continues our track record of acquiring established, mission-critical platforms.

VMware has long been recognized for its enterprise software leadership, and through this transaction we will provide customers worldwide with the next generation of infrastructure software. Given that VMware's platform and Broadcom's infrastructure software solutions address different but important enterprise needs, the combined company will be able to meet your needs even more effectively and securely, with greater choice and flexibility to build, run, manage, connect and protect applications at scale, across diversified, distributed environments, regardless of where they run: from the data center, to any cloud and to edge-computing.

我們今天將說明博通公司建立世界領先的基礎架構技術公司的戰略的最新情況以及我們持續投入的努力。我們剛剛宣佈，博通公司已經與VMware達成了收購的協議，VMware是企業軟體領域的創新領導者，是虛擬化技術的先驅。這項交易將大大擴增我們的軟體業務的規模，並延續我們合併成熟的關鍵任務平臺的記錄。

長期以來，VMware在企業軟體方面的領導地位得到了認可，經由這項交易，我們將為全球客戶提供下一代的基礎架構軟體。鑒於VMware的平臺和Broadcom的基礎架構軟體解決方案解決了不同但重要的企業需求，合併後的公司將能夠更有效、更安全地滿足您的需求，提供更多的選擇和靈活性，在多樣化的分散式環境中大規模地構建、運行、管理、連接和保護應用，無論它們在哪裡運行：從資料中心到任何雲，到邊緣運算(Edge-Computing)。

Following the closing of the transaction, the Broadcom Software Group will rebrand and operate our existing infrastructure and security software solutions as VMware, a testament to our excitement around what the future holds. Importantly, with our shared engineering-first, innovation-centric cultures, R&D will remain central to everything we do, and we look forward to continuing to innovate as your trusted partner.

Until we complete the transaction, which we expect to happen in Broadcom's fiscal year 2023, Broadcom and VMware will continue operating independently. Your day-to-day contacts will remain the same, and we will continue to provide you with the excellent service and innovative offerings that you have come to expect from us. In short, it is business as usual, and we expect this to be a seamless transition from your perspective.

If you have any questions, please do not hesitate to reach out to your Broadcom sales contact. In the meantime, we hope you share our enthusiasm for what's ahead as we reimagine what we can deliver to customers as a leading infrastructure technology company. We thank you for your support and look forward to continuing our relationship with you.

Regards,

Hock Tan
President and Chief Executive Officer, Broadcom Inc.

Tom Krause
President, Broadcom Software Group, Broadcom Inc.

在交易完成後，Broadcom軟體部門將把我們現有的基礎架構和安全軟體解決方案改名為VMware，這證明了我們對未來的興奮之情。重要的是，由於我們擁有共同的工程優先和以創新為中心的文化，研發將繼續成為我們所有工作的核心，我們期待作為您值得信賴的合作夥伴繼續進行創新。

在我們完成交易之前（我們預計將在Broadcom的2023會計年度完成），Broadcom和VMware將繼續獨立營運。您的日常聯繫將保持不變，我們將繼續向您提供您所期望的優質服務和創新產品。簡而言之，一切照舊，我們希望從您的角度來看，這是一個無縫的轉銜（接軌、過渡）。

如果您有任何問題，請不要猶豫，與您的Broadcom銷售連絡人聯繫。同時，我們希望您與我們一樣，對未來的工作充滿熱情，因為我們重新設想了作為一家領先的基礎架構技術公司能夠為客戶提供什麼。我們感謝您的支持，並期待著與您繼續合作。

順頌商祺

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